

# DAVID GLOTFELTY

1885 STOVERSTOWN RD  
SPRING GROVE, PA 17362

## OBJECTIVE

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I am presently self-employed providing technical services to various clients. I have a solid background in managing complex technical projects for small to mid-sized businesses. I am looking for a position that will utilize my broad background and experience while allowing me to continue to develop my project and managerial capabilities.

## EXPERIENCE

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2001-present                      **de signare**                      Glen Rock, PA  
*Owner*

- Assess customer data management and analysis needs.
- Design and develop custom applications in Microsoft Excel and Access.
- Provide on-site training services. internet.
- Client base includes: Unilever Baltimore, LyonSound Engineering, QuickTenon.com, Audit Systems Company, KSC Industries.

1999-2001                      LyonSound, Inc                      Glen Rock, PA  
*Senior designer*



- Manage the development of consumer electronic products.
- Create project development schedules (Gant Chart). Coordinate the efforts of software and hardware engineers. Report on project status to senior staff at both LyonSound and ADCOM.
- Design and maintain the company's computer network.
- Create custom applications in Excel for project resource tracking and cost tracking.
- Develop computer models that simulate user interfaces for consumer electronics equipment.

1993-1995                      KSC Industries                      Corona, CA  
*Engineering Support Manager*



- Managed the mechanical design and engineering support department.
- Established departmental procedures for design documentation and project tracking.
- Worked with outside clients in designing and developing new products.
- Interfaced with overseas production units to resolve production problems. Units were located in Mexico, Taiwan, Hong Kong and China.

1986–1993

Polk Audio

Baltimore, MD

*Project Manager*



- Managed the developing of products in their in-wall and specialty products lines.
- Mechanically and acoustically designed several in-wall models for Polk audio's In-wall speaker line.
- Mechanically and acoustically designed Polk Audio's first center channel loudspeaker the CS100.
- Established drafting/design departmental policies and procedures

## EDUCATION

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1988-1993      Johns Hopkins University      Baltimore, MD  
■ Attended evening college working towards a degree in engineering.

Credits earned for:

Physics  
Chemistry  
Calculus I, II, III  
Vector Analysis  
Differential Equations



1985-1988      Loyola College      Baltimore, MD  
■ Attended evening college working towards a degree in engineering.

Credits earned for:

Calculus I  
Effective Writing  
Electronics, Circuit Analysis



1980-1985      Essex Community College      Baltimore, MD  
■ Attended evening college working towards a degree in management.

Credits earned for:

Pre-calculus  
Electronics, Introduction to  
Accounting  
Business Management  
Effective Writing

## COMPUTER EXPERIENCE

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I have been creating custom applications since 1997 using various programs. Below is a list of the programs used to create these custom applications:



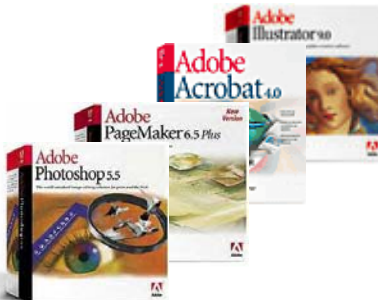
Microsoft  
**Office**



- Excel 97 thru 2007 Automated Spreadsheet templates
- Access 97 thru 2007 Database
- Word 97 thru 2007 Automated Document Templates

Microsoft®  
**Visual Basic**  
for Applications

- Visual Basic for Applications Programming to extend functionality and customize MS Office 95/97 thru 2007 Applications



- Adobe PageMill Web site design
- Adobe Illustrator, Photoshop and PageMaker Technical Illustrations for User Manuals and Assembly Instructions
- Adobe Acrobat On-line printing of technical documents as well as interactive simulation models of consumer electronic audio/video components



- AutoCAD Electro-mechanical layout and design

## INTERESTS

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I enjoy playing soccer with teenage sons, trout fishing, fly-fishing, and exploring. I read science and technology magazines to keep abreast of the latest developments. I also enjoy classical, alternative, and new age music. I have recently developed an interest in fine art, particularly works by Georgia O'Keeffe and Van Gogh.